



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 29

CTC

Market Report
· Good demand
· Liquoring Assams irregular around last.
· Medium sorts followed similar trend.

Buying Analysis
· Hindustan Unilever: Active TCPL : Selective
· Western India : Good Support on Liquoring teas.
· Exporters : Demand evident on some Bolder Brokens and Fannings
Other Internal/Local: Good enquiry

Orthodox

Market Report
· Strong demand.
· Select few tippy teas on offer sold at attractive rates. Well made whole leaf sold at firm rates. Well made brokens irregular around last. Remainder whole leaf and brokens irregular and at times tended lower following quality.
· Leafy fanning and cleaner secondaries sold at firm rates. Browner and stalkier secondaries and smaller fannings irregular and at times tended lower.

Buying Analysis
· Middle East : Active
· CIS: Good Support
· Hindustan Unilever: Operated Selectively

DUST

Market Report
· Good demand
· Liquoring Assams irregular around last.
· Browner fibrous sorts tended easier and saw some withdrawals.

Buying Analysis
· Hindustan Unilever : Active TCPL : Good Support
· Western India : Competed for liquoring lines
· Other Internal : Operated

Darjeeling

Market Report
· Good demand .
· Whole leaf grades maintaining quality irregular around last levels. Brokens and Fannings followed a similar trend with some outlots being witnessed.
· Local/Internal: Fair Support Exporters: Mainstay Hindustan Unilever : Selective

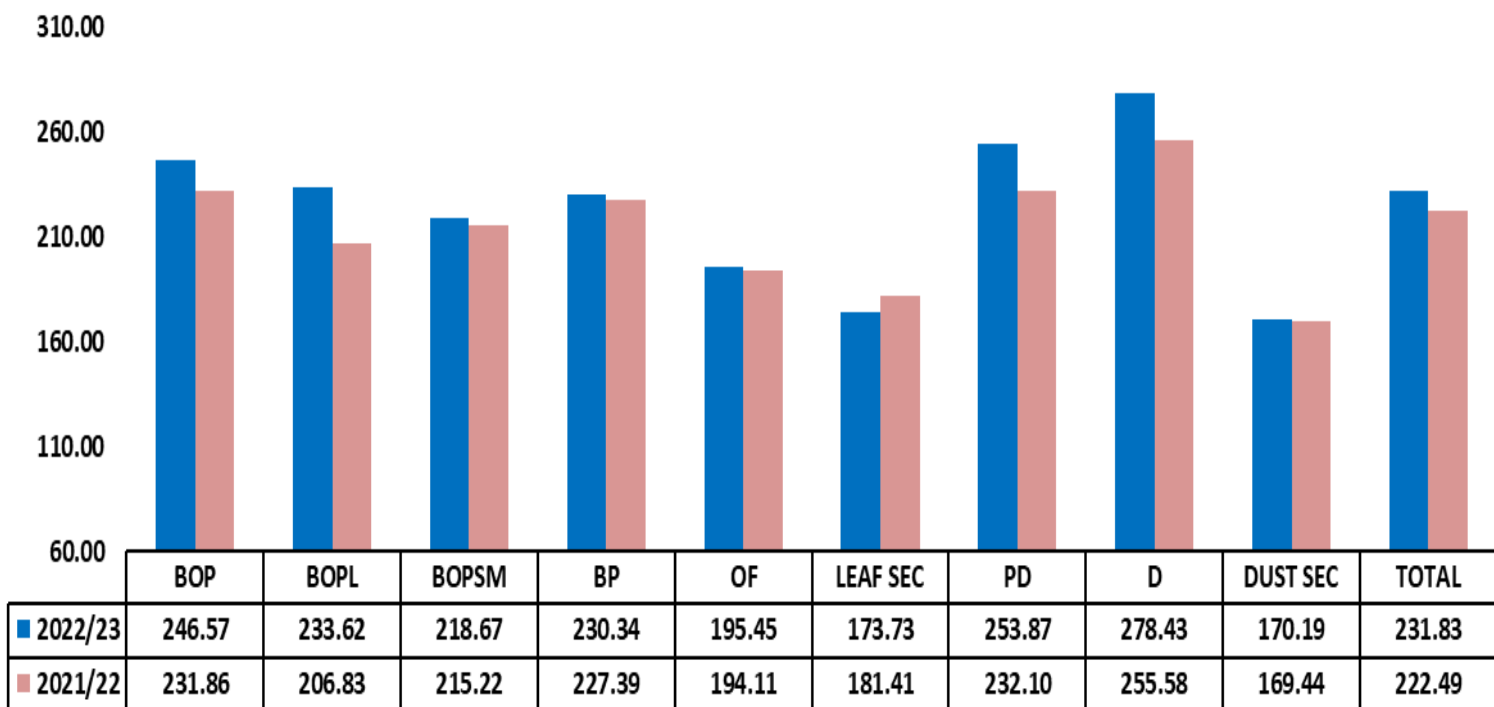
AUCTION AVERAGES

	2022/23			2021/22			UP TO SALE 29		
	SALE 29	SALE 28	+/-	SALE 29	SALE 28	+/-	2022/23	2021/22	2020/21
CTC LEAF	237.39	230.00	7.39	210.97	221.48	-10.51	227.62	221.74	244.66
DUST	247.97	252.34	-4.37	224.82	231.26	-6.44	241.91	224.63	246.89
TOTAL	240.99	236.89	4.10	214.17	224.12	-9.95	231.83	222.49	245.23
ORTHODOX	348.84	356.73	-7.88	254.20	260.58	-6.38	323.27	254.09	308.02
DARJEELING	450.83	469.19	-18.36	484.33	506.42	-22.09	416.49	510.31	417.66
ALL TEAS	278.53	276.25	2.28	228.81	237.56	-8.74	260.49	236.34	273.33

KOLKATA AUCTION AVERAGES

SALE		25	26	27	28	29	30
CTC LEAF	2022/23	253.40	252.47	241.02	230.00	237.39	
	2021/22	235.79	245.61	224.25	221.48	210.97	214.02
DUST	2022/23	269.03	268.29	265.24	252.34	247.97	
	2021/22	246.59	254.57	244.09	231.26	224.82	213.72
TOTAL	2022/23	257.89	257.35	248.26	236.89	240.99	
	2021/22	238.71	247.99	229.40	224.12	214.17	213.93
ORTHODOX	2022/23	373.49	387.92	366.86	356.73	348.84	
	2021/22	275.64	283.18	265.27	260.58	254.20	240.84
DARJEELING	2022/23	382.85	485.78	473.56	469.19	450.83	
	2021/22	472.97	485.99	509.89	506.42	484.33	427.14

Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 29



KOLKATA GRADE WISE ORTHODOX AVARAGES UPTO SALE 29

GRADE	2022 - 23		2021 - 22		GRADE	2022 - 23		2021 - 22		GRADE	2022 - 23		2021 - 22	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	392026.4	454.91	284217.9	310.49	FBOP	1454755.8	331.79	1447745.3	255.69	GBOP1/FBOP1	801785.4	212.67	642815.2	184.62
TGFOP	999590.4	386.33	912222.5	290.98	GFBOF	725295.4	336.93	444718.4	249.59	BOPF/GOF/FOF	666525.1	243.10	597565.5	181.30
GFOP	621692.9	344.54	584612.0	292.92	GBOP	862988.9	328.41	685420.6	242.76					
FOP	542453.4	268.76	519574.6	252.00	BPS	293015.5	298.55	228034.1	273.98					

OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	1,458,420	1,098,743	244.08	25%	1,252,510	980,769	234.77	22%	18,593,768	12,090,231	230.36	35%
FANNINGS	499,960	386,766	249.31	23%	476,118	325,366	239.74	32%	5,792,266	3,748,682	238.07	35%
LEAF SEC.	234,924	193,825	175.64	17%	195,913	143,824	175.41	27%	1,836,841	1,343,430	173.73	27%
LEAF TOTAL	2,193,304.3	1,679,334.0	237.39	23%	1,924,540.2	1,449,959.6	230.00	25%	26,222,875.2	17,182,342.8	227.62	34%
DUST	804,686	675,379	268.17	16%	614,916	514,125	270.33	16%	8,530,894	5,963,616	256.43	30%
DUST SEC.	252,909	193,141	177.33	24%	159,431	133,282	182.94	16%	1,658,950	1,207,518	170.19	27%
DUST TOTAL	1,057,594.6	868,519.9	247.97	18%	774,347.9	647,407.0	252.34	16%	10,189,844.1	7,171,133.7	241.91	30%
TOTAL	3,250,898.9	2,547,853.9	240.99	22%	2,698,888.1	2,097,366.6	236.89	22%	36,412,719.2	24,353,476.5	231.83	33%

OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	483,682	460,550	399.53	5%	382,637	360,326	405.40	6%	4,001,700	3,779,817	368.22	6%
BROKENS	526,945	505,807	365.93	4%	428,597	412,790	361.71	4%	4,231,075	4,108,910	330.53	3%
FANNINGS	133,541	121,206	264.72	9%	105,814	85,198	260.86	19%	858,773	756,282	237.21	12%
SECONDARY	189,398	164,177	216.14	13%	106,276	76,825	207.96	28%	1,265,524	1,107,780	201.74	12%
ORTH. TOTAL	1,333,566.9	1,251,738.7	348.84	6%	1,023,324.4	935,139.9	356.73	9%	10,357,071.4	9,752,789.6	323.27	6%

OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	48,732	25,652	628.98	47%	43,395	21,530	671.32	50%	491,848	272,347	614.26	45%
BROKENS	15,952	9,771	232.01	39%	12,838	10,305	210.90	20%	250,903	160,390	240.17	36%
FANNINGS	15,446	8,809	174.77	43%	13,312	5,942	184.75	55%	270,775	117,306	198.41	57%
DARJ. TOTAL	80,129.8	44,232.4	450.83	45%	69,545.4	37,776.7	469.19	46%	1,013,525.6	550,042.6	416.49	46%

OFFER / SOLD QUANTITY & AVERAGE PRICE

CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	2193304.3	1679334.0	237.39	23%	1924540.2	1449959.6	230.00	25%	26222875.2	17182342.8	227.62	34%
2021-22	2818620.0	2102315.3	210.97	25%	2709385.0	1749285.8	221.48	35%	20209462.8	14003324.4	221.74	31%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	1057594.6	868519.9	247.97	18%	774347.9	647407.0	252.34	16%	10189844.1	7171133.7	241.91	30%
2021-22	1043239.6	632744.8	224.82	39%	983585.9	646371.6	231.26	34%	7190894.5	4881392.0	224.63	32%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	1333566.9	1251738.7	348.84	6%	1023324.4	935139.9	356.73	9%	10357071.4	9752789.6	323.27	6%
2021-22	1158352.5	867514.5	254.20	25%	848935.6	679357.5	260.58	20%	9526727.2	8354000.5	254.09	12%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	80129.8	44232.4	450.83	45%	69545.4	37776.7	469.19	46%	1013525.6	550042.6	416.49	46%
2021-22	114611.4	70492.0	484.33	38%	80097.8	61512.9	506.42	23%	655350.4	413131.0	510.31	37%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	4664595.6	3843825.0	278.53	18%	3791757.9	3070283.1	276.25	19%	47783316.3	34656308.7	260.49	27%
2021-22	5134823.5	3673066.6	228.81	28%	4622004.3	3136527.9	237.56	32%	37582434.9	27651847.8	236.34	26%

PRICE RANGE

% OF TEAS SOLD	CTC LEAF					DUST				
	2022/23		UP TO SALE 29			2022/23		UP TO SALE 29		
	SALE 29	SALE 28	2022/23	2021/22	2020/21	SALE 29	SALE 28	2022/23	2021/22	2020/21
BELOW 160	22.16	27.79	27.18	19.84	8.22	18.47	18.26	19.72	19.72	14.43
BETWEEN 160.00-179.99	9.68	6.69	8.64	13.11	12.66	8.43	7.66	10.76	9.77	6.01
BETWEEN 180.00-199.99	5.01	6.50	7.95	10.79	14.17	9.78	7.48	8.44	9.47	6.72
BETWEEN 200.00-219.99	7.24	5.40	7.68	10.89	13.02	6.47	6.90	7.76	10.85	7.84
BETWEEN 220.00-139.99	5.56	6.17	6.00	8.37	7.71	4.12	7.10	7.21	7.58	11.44
BETWEEN 240.00-259.99	6.42	5.65	5.73	7.41	6.05	5.82	4.86	5.85	8.24	8.73
BETWEEN 260.00-279.99	5.30	4.65	4.72	6.17	7.19	4.56	3.27	3.69	7.71	8.57
ABOVE 280	38.64	37.15	32.09	23.42	30.97	42.35	44.47	36.57	26.66	36.25

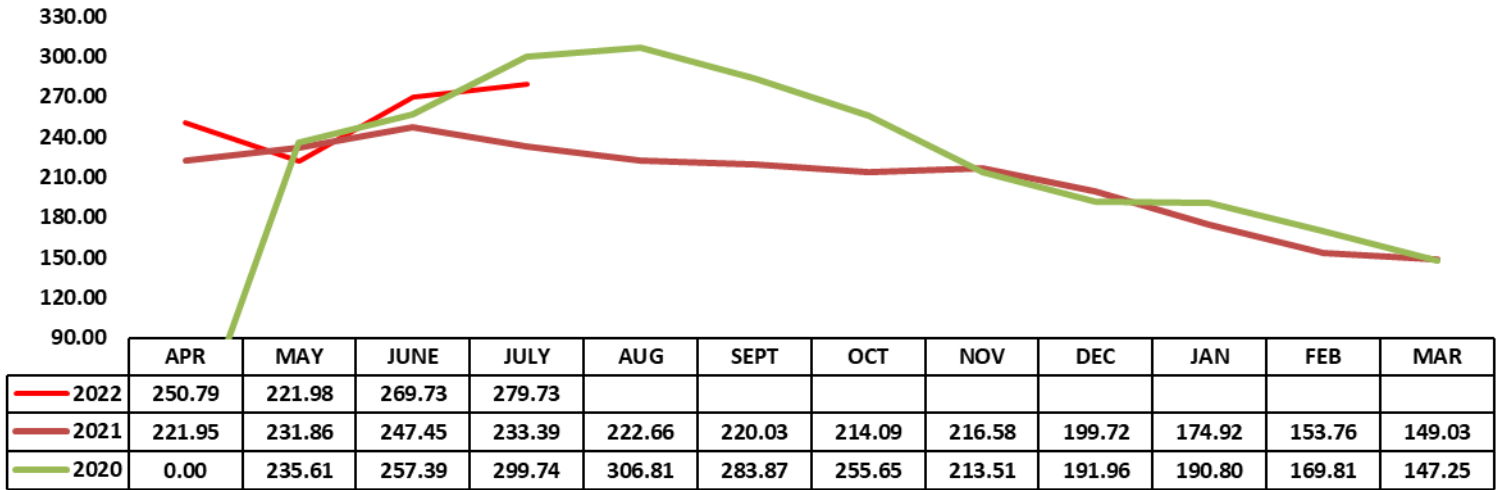
PRICE RANGE

% OF TEAS SOLD	ORTHODOX					% OF TEAS SOLD	DARJEELING		
	2022/23		UP TO SALE 29				2022/23		UP TO SALE 29
	SALE 29	SALE 28	2022/23	2021/22	2020/21		SALE 29	SALE 28	2022/23
BELOW 200	9.55	7.61	10.56	14.71	7.55	BELOW 300.00	31.11	36.40	39.52
BETWEEN 200.00-219.99	2.55	1.44	2.96	3.98	2.17	BETWEEN 301.00-400.99	14.63	9.49	17.07
BETWEEN 220.00-239.99	4.41	3.97	5.24	14.03	4.66	BETWEEN 401.00-500.99	13.56	13.94	13.32
BETWEEN 240.00-259.99	4.66	4.84	5.65	21.85	5.59	BETWEEN 501.00-600.99	11.29	12.40	7.57
BETWEEN 260.00-279.99	4.23	3.76	13.66	17.67	7.98	BETWEEN 601.00-700.99	9.53	7.17	6.92
ABOVE 280	74.61	78.38	61.92	27.76	72.05	ABOVE 701.00	19.88	20.60	15.61

FUTURE FRESH OFFERING (IN PACKAGES)

SALE NO	THIS YEAR-2022					LAST YEAR-2021					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
30	56526	59591	3885	22836	142838	92225	59230	4623	32614	188692	-35699	361	-738	-9778	-45854
31	62454	54839	2821	23572	143686	80740	58589	4055	30948	174332	-18286	-3750	-1234	-7376	-30646
32	61864	55000	2796	21542	141202	76088	46618	3673	29468	155847	-14224	8382	-877	-7926	-14645
TOTAL	180844	169430	9502	67950	427726	249053	164437	12351	93030	518871	-68209	4993	-2849	-25080	-91145

Kolkata Monthly Price Movement All Teas



CTTA BUYING (ALL TEAS) FOR THE SALE 29

	CTC LEAF			DUST				TOTAL			
	SALE 29										
OFFER	2,193,304.3 Kgs			1,057,594.6 Kgs				3,250,898.9 Kgs			
SOLD	1,679,334.0 Kgs			868,519.9 Kgs				2,547,853.9 Kgs			
SOLD %	77%			82%				78%			
ZONES	KGS.	AVG.	%		Kgs	AVG	%		Kgs	AVG	%
Local	316,221.8	208.94	19%	TCPL	224,128.0	244.39	26%	W.India	413,098.6	278.42	16%
W.India	300,340.4	289.81	18%	HUL	192,765.4	321.01	22%	TCPL	406,860.4	220.03	16%
HUL	198,714.8	240.48	12%	W.India	112,758.2	248.07	13%	HUL	391,480.2	280.13	15%
TCPL	182,732.4	190.15	11%	S.India	74,091.0	244.04	9%	Local	367,280.2	202.17	14%
N.India	164,848.8	212.15	10%	N.India	64,957.3	170.33	7%	N.India	229,806.1	200.33	9%
Others	162,402.0	262.81	10%	Others	56,699.8	236.66	7%	Others	219,101.8	256.04	9%
WI.Pack	151,473.4	299.59	9%	Local	51,058.4	160.21	6%	WI.Pack	183,857.8	281.10	7%
Exports	84,638.4	160.48	5%	WI.Pack	32,384.4	194.65	4%	S.India	126,412.8	251.97	5%
S.India	52,321.8	263.19	3%	Exports	31,911.8	181.01	4%	Exports	116,550.2	166.10	5%
NI.Pack	33,127.2	179.04	2%	Packeteers	24,036.0	302.04	3%	Packeteers	56,549.0	246.64	2%
Packeteers	32,513.0	205.69	2%	NI.Pack	3,729.6	176.37	0%	NI.Pack	36,856.8	178.77	1%
Grand Total	1,679,334.0	237.39	100%	TOTAL	868,519.9	247.97	100%	TOTAL	2,547,853.9	240.99	100%

	ORTHODOX			DARJEELING			
	SALE 29						
OFFER	1,333,566.9 Kgs			80,129.8 Kgs			
SOLD	1,251,738.7 Kgs			44,232.4 Kgs			
SOLD %	94%			55%			
ZONE	Kgs	AVG	%		Kgs	AVG	%
Middle East	491,896.0	340.59	39%	Local	14,136.6	383.99	32%
Exports	185,336.4	377.86	15%	Exports	12,252.6	431.62	28%
Local	167,999.9	317.41	13%	Others	8,825.4	568.73	20%
Other Exports	119,027.1	426.01	10%	Domestic	4,406.8	352.46	10%
N.India	85,309.5	323.85	7%	Other Exports	2,360.8	653.39	5%
Others	67,911.5	384.87	5%	HUL	1,443.8	530.42	3%
Domestic	65,995.0	298.68	5%	W.India	511.2	129.48	1%
W.India	37,843.0	328.85	3%	C.India	184.8	999.12	0%
CIS	13,553.2	276.17	1%	TCPL	110.4	840.00	0%
HUL	12,481.3	325.67	1%				
TCPL	3,736.7	305.52	0%				
Packeteers	433.2	196.00	0%				
CONTINENT	215.9	511.00	0%				
TOTAL	1,251,738.7	348.84	100%	TOTAL	44,232.4	450.83	100%

ASSAM CTC BATTING ORDER (GTAC+CTTA) Sale 14 to 29

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
GATOONGA	158722	452.19	166190	362.28
HOOKHMOL	82178	443.74	63556	402.68
MOKRUNG	101296	430.45	67659	343.26
HALMARI	172561	420.14	123043	388.92
BANAMALIE	42264	416.37	32941	321.16
SOTAI	55522	407.85	32765	361.40
SALKATHONI	177903	402.47	161037	331.00
BEHUBOR	21985	402.21	7742	338.56
DOOMUR DULLUNG	64494	397.14	84370	370.22
KAMARBUND	42383	385.10	38175	303.24
HAJUA	57680	382.43	55019	368.64
DECKIAJULI	120598	371.04	148427	318.34
DUFLATING	120837	359.52	45762	331.65
KOOMTAI 'B'	321656	359.27	248309	322.12
DEHA	91271	357.74	86235	312.87
GELAKEY	48652	353.79	50142	347.30
NAHORHABI(CLSPL)	62567	342.03	19513	284.78
MANGALAM(CLSPL)	74428	340.34	42872	295.56
KHONA	74460	338.52	45256	298.33
MOKALBARI(CLONAL)	24999	337.09	49756	279.59
BORJAN	273955	336.66	85154	318.06
GHILLIDARY	79831	336.42	45717	276.31
UDAYAN	28363	336.06	6392	269.65
HIRAJULI	77061	335.02	83782	331.64
KHONGEA	99276	334.87	95471	315.46

* Above 10,000 Kgs.

DOOARS CTC BATTING ORDER (STAC+CTTA) Sale 14 to 29

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
CHULSA	154833	337.64	135885	309.82
KARTICK	107306	328.63	134677	310.09
HOPE	171546	321.40	168955	294.63
ANANDAPURROYAL	103654	321.00	113403	304.35
DANGUAJHAR	229310	318.34	177282	315.19
HILLAROYALE	104374	315.71	63328	275.44
JITI	228090	315.53	164325	308.04
LEESH RIVER	252142	315.46	246048	286.03
SANKOS	254399	311.22	203139	278.18
DIANA (RAMBARI)	119678	309.91	123946	310.49
GHATIA ROYAL	235751	308.64	231246	302.62
KUMARGRAM	192236	308.63	200208	301.42
GULMA	259888	304.93	233209	297.29
AIBHEEL	384636	303.77	406222	283.36
CHALOUNI	137012	300.54	133134	300.17
BHARNOBARIROYAL	152428	299.48	79722	229.90
MEENGLAS	303446	299.22	230387	296.47
BINAGURI	326623	296.71	402319	283.35
ARYAMAN SPECIAL	76539	295.32	54820	289.81
RYDAK	227500	292.88	357186	300.86
BARADIGHI	193113	290.77	224727	292.55
CHENGMARI	371812	288.39	153253	283.39
GANDRAPARA	256268	286.88	323601	279.32
DALGAON	268125	286.22	252407	269.19
PAHARGOOMIAH	256341	285.46	181628	312.10

* Above 10,000 Kgs.

ASSAM ORTHODOX BATTING ORDER (GTAC+CTTA) Sale 14 to 29

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
MANGALAM(CLSPL)	12097	997.67	0	0.00
DOOMNI	18895	836.77	7953	484.96
CHUBWAHIGHGROWN	25255	586.95	0	0.00
HARMUTTY	117111	490.58	137766	298.74
MOKALBARI EAST	61012	485.15	66960	274.30
NONAIPARA	30662	472.94	100744	275.59
SESSA 'B'	48059	454.21	121861	252.81
DEJOO	154934	448.91	131122	323.81
BORPATRA	115580	438.65	89444	261.84
NOKHROY	72700	399.42	88222	270.71
HARCHURAH	29107	397.94	35781	248.58
ORANGAJULI	65972	391.41	122557	263.54
HATTIALLI	196949	387.62	126162	255.01
NAGRIJULI	17686	383.96	0	0.00
RUPAI	85507	375.05	117910	234.94
ACHABAM	57294	363.14	42249	250.75
BARGANG	107036	362.13	111611	254.33
DIKOM	274172	360.43	160943	273.85
MUTTUCK	93654	356.24	54902	243.41
KOLONY	42173	355.91	51401	243.43
MANOHARI	12689	355.55	25187	239.49
KHOBONG	112002	352.08	381062	244.09
JABOKA	89482	350.24	6804	255.17
SESSA 'M'	67675	349.75	24164	238.64
DHELAKHAT	135638	347.10	124116	253.78

* Above 10,000 Kgs.

DARJEELING BATTING ORDER Sale 14 to 29

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
PUTTABONG	4793	893.24	4329	641.59
SUNGMA	4185	892.58	2267	788.55
BALASUN	6509	867.10	9693	680.39
RISHEEHAT(ORGANIC)	4987	796.00	3431	595.43
TEESTA VALLEY	31806	591.24	26375	579.85
GYA/MILLIKTHONG	4136	558.06	5099	348.67
CASTLETON	36409	544.54	21832	789.55
NAMRING	11114	532.08	15143	585.92
BADAMTAM (ORGANIC)	12068	532.02	5890	690.62
NAMRING(UPPER)	38023	523.17	28254	622.59
GIELLE	23561	521.82	21254	574.19
GLENBURN	21750	476.64	16809	561.07
RINGTONG	1969	476.20	8385	425.85
MARGARET'S HOPE	48537	457.91	27400	648.61
KALEJVALLEY(UP)	4079	450.98	0	0.00
MIM	22569	437.25	12890	531.39
POOBONG	3806	415.82	4696	255.96
THURBO	54180	394.71	30036	578.79
SINGBULLI (ORGANIC)	6406	391.19	0	0.00
GOPALDHARA	9969	384.23	7657	518.84
ROHINI	11740	372.94	11236	465.56
SELIMBONG	1470	369.79	3766	401.90
SINGELL	3048	368.49	3569	362.88
JOGMAYA	3298	333.47	0	0.00
SNOWVIEW	1718	317.39	4461	317.39

* Above 1000 Kgs.